

Business Development Executive (Kota Kinabalu)

Job Responsibilities:

- Identifies business opportunities, prospects, researching and analysing market options.
- Constantly find, establish contact and develop relationships with new prospects, recommending company's service.
- Maintains relationships with clients by providing support, information and guidance.
- Prepare presentation slides, business proposals to clients.
- Identifies service improvements by remaining current on industry market activities and competitors.
- Maintains quality service by establishing and enforcing organization standards.
- Contributes to team effort by accomplishing related results as needed.

Job Requirements:

- Preferably candidate with a Degree in Environmental Science / Engineering or equivalent
- At least 5 years of working experience in the related field is required
- Proficiency in English, BM and local dialects
- Preferably Executive specializing in Marketing
- Possess own transport, occasional travel may be required